



Brescia, Italy



work@martin-fleischer.com



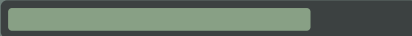
+393409225430

skills

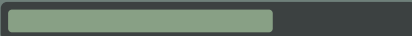
life sciences



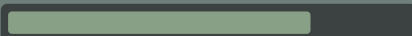
strategic marketing planning



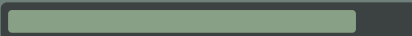
staff/HR management



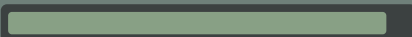
customer relationship management



organization/procedures



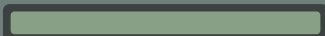
IT, computers, MS office & coding



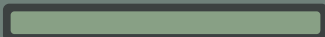
languages



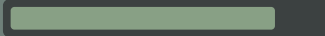
Italian



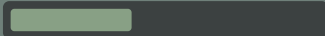
German



English



French



other

European driving license (D); classes:

M/A1/A = mopeds / motorcycles

B/BE = motor vehicles / + trailers

C1/C1E = light goods vehicles / + trailers

L = agricultural towing machines

Scuba diving:

1989 VIT/CMAS (basic)

2009 PADI Advanced Open Water diver

2011 PADI specialty "Enriched Air (Nitrox) Diver"

2018 PADI specialty "Deep Diver"

2018 PADI DiveMaster

Italian ultralight/paragliding license:

1994 Paragliding

1995 Paragliding Biplane (carrying passengers)

2010 Ultralight multi-axis

2011 Ultralight multi-axis (carrying passengers)

Martin Fleischer

anti-conformist, innovator & rebel

- European (German nationality, >30y residency in Italy)
- bachelor in chemistry (Italian laurea)
- 20 years of expertise in the pharmaceutical sector
- held sales, marketing, medical and management positions
- methodological approach to work

Freelance consultant

different customers/employers

different sectors

01/04/2019 - 18/03/2023

Head of Business Operations

Biotest

pharmaceutical Industry

01/09/2017 - 06/02/2018

Medical Manager

Biotest

pharmaceutical Industry

01/07/2014 - 31/08/2017

Medical Manager

SOBI

pharmaceutical Industry

01/04/2013 - 30/06/2014

Field Product Manager

SOI, SOBI

pharmaceutical Industry

23/02/2009 - 31/03/2013

Product Specialist

sanofi-aventis

pharmaceutical Industry

01/01/2007 - 19/02/2009

Product Manager

sanofi-aventis

pharmaceutical Industry

01/01/2005 - 31/12/2006

Product Specialist

Sanofi-Synthélabo

pharmaceutical Industry

01/04/2003 - 31/12/2004

Sales rep (pharma)

Sanofi-Synthélabo

pharmaceutical Industry

18/03/2002 - 31/03/2003

Sales rep (pharma)

Malesci

pharmaceutical Industry

05/03/2001 - 15/03/2002

Factotum (MKT/sales)

TS-engineering

electronic engineering

11/04/2000 - 31/03/2001

Stagist

Federchimica

Industry association

01/02/2000 - 07/04/2000